



Financial Results for the Third Quarter of the
Fiscal Year Ending March 31, 2025

DaikyoNishikawa Corporation

February 2025

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* "Profit" in this presentation indicates "Profit attributable to owners of the parent".

Overseas consolidated subsidiaries for the first nine months of the fiscal year under review is from January 1 to September 30.

1. Financial Results for the First Nine Months Ended December 31, 2024 (Year-on-Year)

Consolidated Financial Results for the First Nine Months Ended December 31, 2024 (Year-on-Year)



Net sales increased while operating profit decreased year-on-year for Q3 FY2024.

(Millions of yen)

	Q3 YTD FY2023	Q3 YTD FY2024	Change (%)
Net sales	120,368	125,334	4,966 (4.1%)
Operating profit	7,176	6,848	- 327 (- 4.6%)
Operating profit margin	6.0%	5.5%	- 0.5 pts
Ordinary profit	7,131	6,626	- 504 (- 7.1%)
Profit	5,274	3,829	- 1,445 (- 27.4%)

Main Factors of Change

- Net sales

Increased due to higher production volume by customers in North America and the impact of foreign currency translation into Japanese yen.

- Operating profit

Decreased due to lower other sales (cost recovery due to delay in two shift operations) in North America and the impact of foreign exchange rate in Central America.

- Ordinary profit

(Q3 of last year) Foreign exchange gain recorded. (+ 540)

(Q1) Revenue of development discontinuation recorded.

(Q3 YTD) Foreign exchange loss recorded. (- 125)

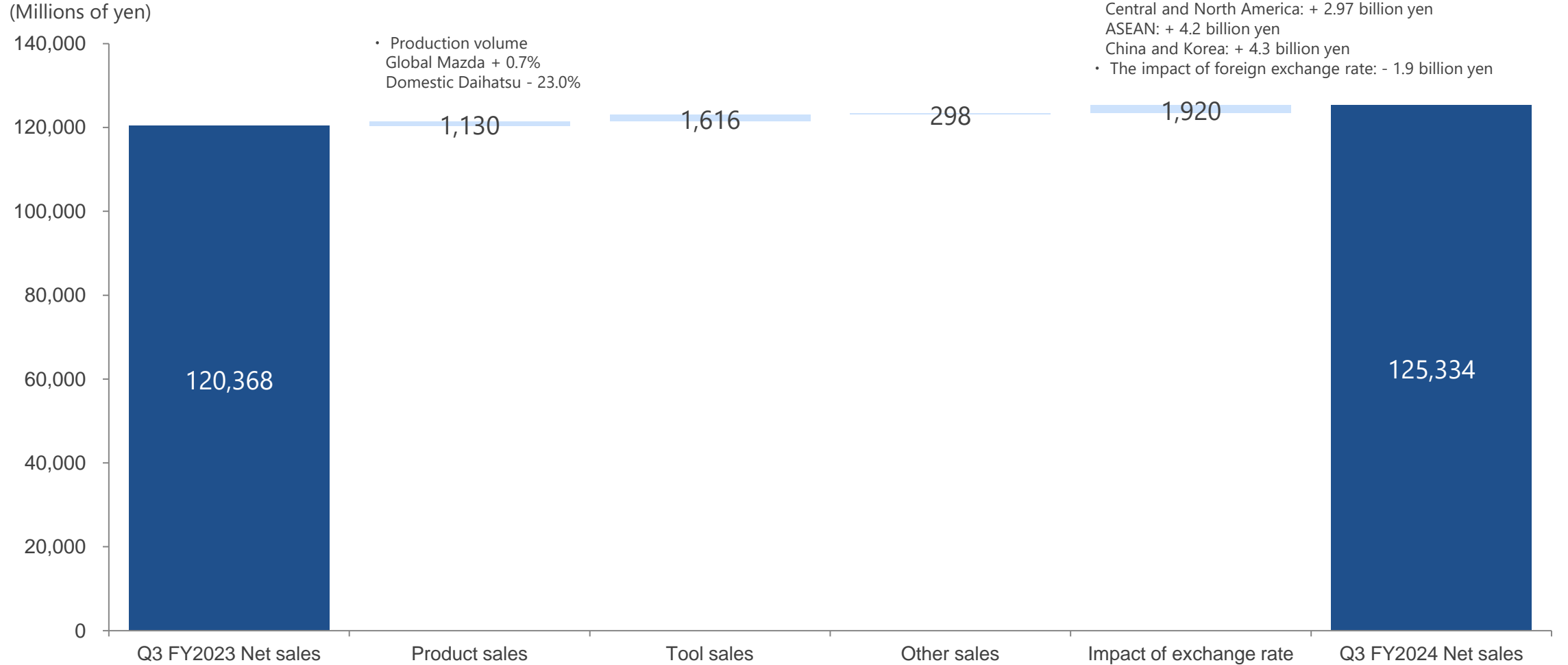
- Profit

(Q3 of last year) Gain on sale of shares of subsidiaries and associates recorded.

Net Sales Increase/Decrease Factors (Year-on-Year)



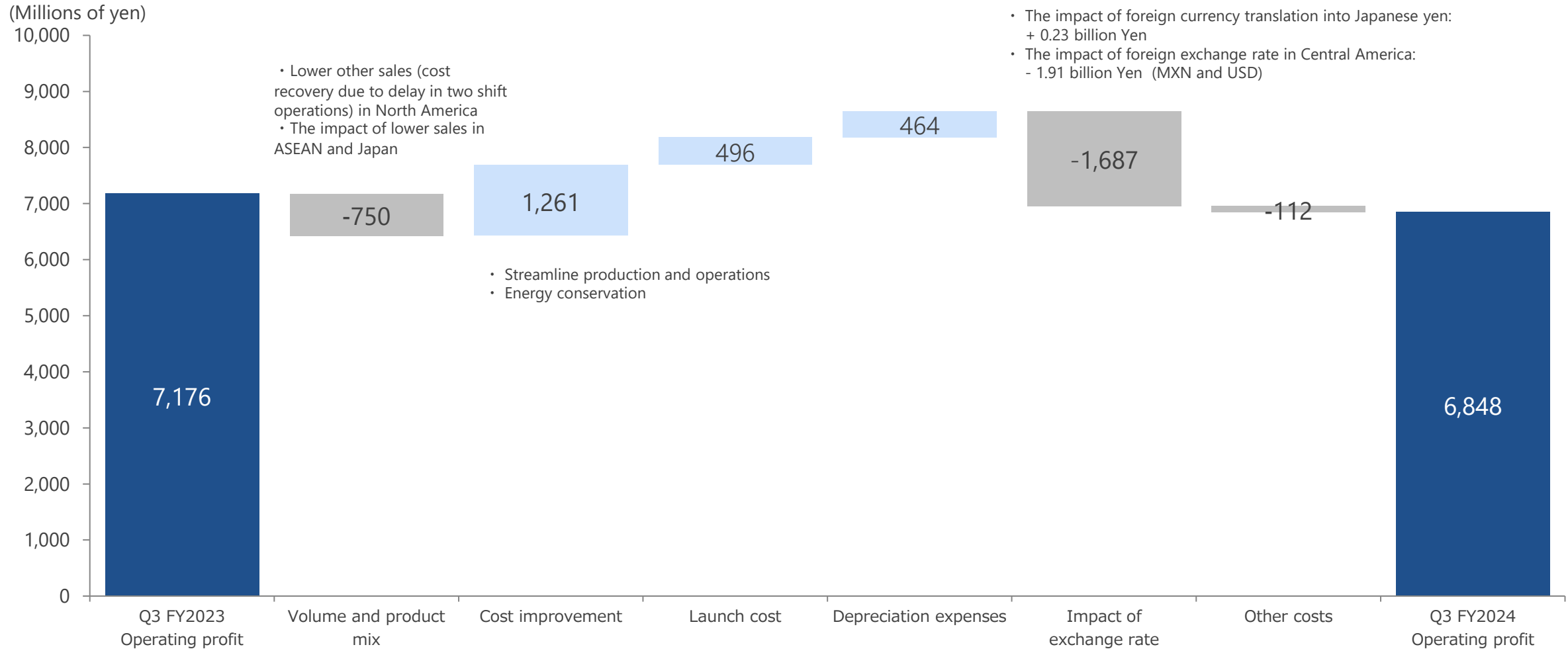
Net sales increased due to higher production volume by customers in North America and the impact of foreign currency translation into Japanese yen.



Operating Profit Increase/Decrease Factors (Year-on-Year)



Operating profit for Q3 FY 2024 decreased due to lower other sales (cost recovery due to delay in two shift operations) in North America and the impact of foreign exchange rate in Central America.



Sales to External Customers by Segments (Year-on-Year)



Net sales for Q3 FY2024 increased in Central and North America and China and Korea, but decreased in Japan and ASEAN.

(Millions of yen)

		Q3 YTD FY2023	Q3 YTD FY2024	Change (%)
Domestic	Japan [Composition ratio]	80,568 [66.9%]	77,649 [62.0%]	- 2,919 (- 3.6%)
	Central and North America	27,756	33,932	6,175 (22.2%)
Overseas	ASEAN	8,872	8,233	- 639 (- 7.2%)
	China and Korea	3,169	5,519	2,349 (74.1%)
	Overseas Total [Composition ratio]	39,799 [33.1%]	47,685 [38.0%]	7,885 (19.8%)
Total		120,368	125,334	4,966 (4.1%)

Main Factors of Change

- Japan
Decreased due to lower production volume by major customers.
- Central and North America
Increased due to higher production volume by customers and the impact of foreign currency translation into Japanese yen.
- ASEAN
Despite the impact of foreign currency translation into Japanese yen, decreased due to lower production volume by customers.
- China and Korea
Increased due to higher tool sales and production volume by customers, and the impact of foreign currency translation into Japanese yen.

Operating Profit and Loss by Segments (Year-on-Year)



Operating profit for Q3 FY2024 increased in Japan and ASEAN, decreased in Central and North America, and returned to profitability in China and Korea.

(Millions of yen)

		Q3 YTD FY2023	Q3 YTD FY2024	Change (%)
Domestic	Japan [Composition ratio]	4,202 [56.0%]	4,948 [68.0%]	745 (17.7%)
	Central and North America	3,071	1,607	- 1,463 (- 47.6%)
Overseas	ASEAN	651	690	39 (6.1%)
	China and Korea	- 425	25	450 (-)
	Overseas Total [Composition ratio]	3,296 [44.0%]	2,324 [32.0%]	- 972 (- 29.5%)
Consolidation adjustment		- 323	- 423	
Consolidated operating profit		7,176	6,848	- 327 (- 4.6%)

Main Factors of Change

- Japan
Despite the impact of lower sales, increased due to revenue of compensation for production fluctuations and cost improvement.
- Central and North America
Despite the impact of higher sales, decreased due to lower other sales in North America (cost recovery due to the delay in two shift operations) and the impact of foreign exchange rate in Central America.
- ASEAN
Despite the impact of lower sales, increased due to lower launch costs and cost improvement.
- China and Korea
Returned to profitability due to higher tool sales and lower launch costs.

2. Financial Results for the Three Months Ended December 31, 2024 (Quarterly Changes)

Financial Results for the Three Months Ended December 31, 2024 (Quarterly Changes)



Both net sales and operating profit decreased for Q3 FY2024 compared to Q2 FY2024.

(Millions of yen)

	FY2023				FY2024			Change (%) Q3/Q2
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Net sales	37,217	40,253	42,897	38,651	40,568	42,930	41,835	- 1,094 (- 2.6%)
Operating profit	1,339	2,945	2,890	1,514	2,675	3,016	1,156	- 1,859 (- 61.7%)
Operating profit margin	3.6%	7.3%	6.7%	3.9%	6.6%	7.0%	2.8%	- 4.2 pts
Ordinary profit	1,749	2,868	2,513	1,644	3,357	1,975	1,292	- 683 (- 34.6%)
Profit	1,150	1,799	2,324	507	2,331	922	575	- 347 (- 37.6%)

Main Factors of Change

- Net sales

Decreased due to the impact of foreign exchange rate in Central America and the impact of foreign currency translation into Japanese yen.

- Operating profit

(Q1) Revenue of compensation for production fluctuation recorded.

(Q2) Price pass-through recorded.

(Q3) Decreased due to the impact of foreign exchange rate in Central America and higher miscellaneous expenses in North America.

- Ordinary profit

(Q1) Revenue of development discontinuation recorded.

(Q1) Foreign exchange gain recorded. (+ 414)

(Q2) Foreign exchange loss recorded. (- 839)

(Q3) Foreign exchange gain recorded. (+ 300)

Sales to External Customers by Segments (Quarterly Changes)



Net sales for Q3 FY2024 increased in Japan and ASEAN, decreased in Central and North America, China and Korea.

(Millions of yen)

		FY2023				FY2024			Change (%) Q3/Q2
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Domestic	Japan	23,973	28,107	28,487	22,723	24,826	26,297	26,525	227 (0.9%)
	Overseas								
	Central and North America	9,186	8,275	10,295	10,424	11,615	11,648	10,667	- 980 (- 8.4%)
	ASEAN	3,465	2,581	2,825	3,092	2,633	2,506	3,093	587 (23.4%)
	China and Korea	592	1,288	1,288	2,411	1,492	2,478	1,548	- 929 (- 37.5%)
	Overseas Total	13,244	12,145	14,409	15,928	15,741	16,632	15,310	- 1,322 (- 8.0%)
Total		37,217	40,253	42,897	38,651	40,568	42,930	41,835	- 1,094 (- 2.6%)

Main Factors of Change

- Japan
Despite lower price pass-through, slightly increased due to higher production volume by customers.
- Central and North America
Decreased due to the impact of foreign exchange rate in Central America and the impact of foreign currency translation into Japanese yen.
- ASEAN
Increased due to higher production volume by customers and tool sales.
- China and Korea
Decreased due to lower tool sales, and the impact of foreign currency translation into Japanese yen.

Operating Profit and Loss by Segments (Quarterly Changes)



Operating profit for Q3 FY 2024 increased in ASEAN, decreased in Japan, and recorded a loss in Central and North America, China and Korea.

(Millions of yen)

		FY2023				FY2024			Change (%) Q3/Q2
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Domestic	Japan	165	2,387	1,649	511	1,611	1,968	1,368	- 599 (- 30.5%)
	Central and North America	1,322	674	1,074	625	1,117	787	- 296	- 1,084 (-)
Overseas	ASEAN	521	170	- 40	91	237	81	371	289 (353.2%)
	China and Korea	- 260	- 7	- 157	72	- 122	347	- 200	- 547 (-)
	Overseas Total	1,583	837	876	790	1,232	1,217	- 125	- 1,343 (-)
	Consolidation adjustment	- 409	- 278	364	213	- 168	- 169	- 86	
Consolidated operating profit		1,339	2,945	2,890	1,514	2,675	3,016	1,156	- 1,859 (- 61.7%)

Main Factors of Change

- Japan
(Q1) Revenue of compensation for production fluctuation recorded.
(Q2) Price pass-through recorded.
(Q3) Decreased due to higher miscellaneous expenses.
- Central and North America
Decreased due to the impact of foreign exchange rate in Central America, the impact of foreign currency translation into Japanese yen, and higher miscellaneous expenses in North America.
- ASEAN
Increased due to the impact of higher sales.
- China and Korea
Decreased due to the impact of lower tool sales and product sales.

3. Financial Results Forecasts for Fiscal 2024

Financial Results Forecasts for Fiscal 2024



Financial results forecasts for FY2024 announced on November 7 remains unchanged.

Despite the impact of foreign exchange rate in Central America, the full-year progress is mostly in line with the forecasts.

(Millions of yen)

	FY2023	FY2024		[Reference] FY2024	
	Full-year Results	Q3 YTD Results	Full-year Forecasts (Announced on November 7)	Full-year Forecasts (Announced on May 14)	Full-year Forecasts (Announced on August 8)
Net sales	159,019	125,334	166,900	169,000	169,000
Operating profit	8,690	6,848	9,700	9,500	10,700
Operating profit margin	5.5%	5.5%	5.8%	5.6%	6.3%
Ordinary profit	8,775	6,626	8,600	8,500	10,200
Profit	5,782	3,829	5,700	6,000	7,000
Exchange rate (USD)	Full-year results: 140.55 yen	Q3 YTD results: 151.28 yen	Full-year results: 151.57 yen		

<<Capital Investment>>

FY2024 Forecast

Decrease from the initial plan (16.8 billion yen) due to the impact of streamline and postponement to next fiscal year.

<<Depreciation Expenses>>

FY2024 Forecast

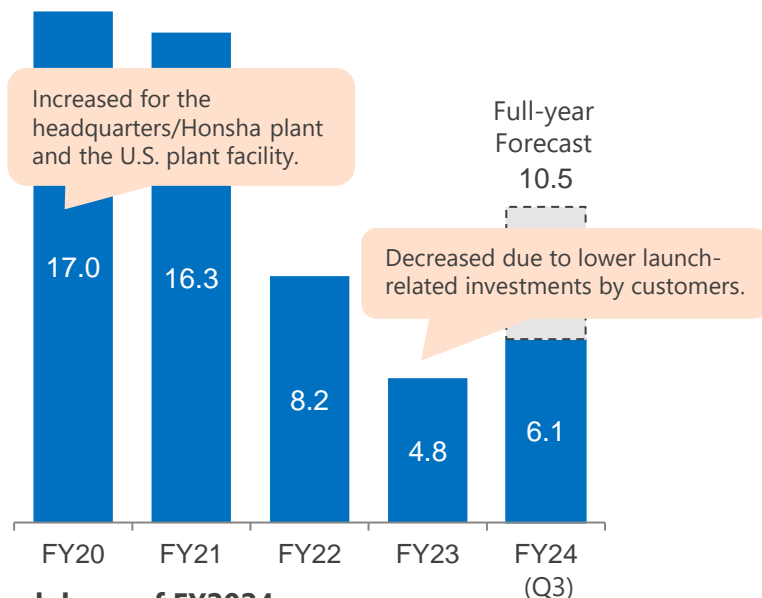
Decrease from the initial plan (11.3 billion yen) accompanying decrease in capital investment.

<<R&D Expenses>>

FY2024 Forecast

No change from the initial plan. Continuing R&D to exceed societal and customer expectations.

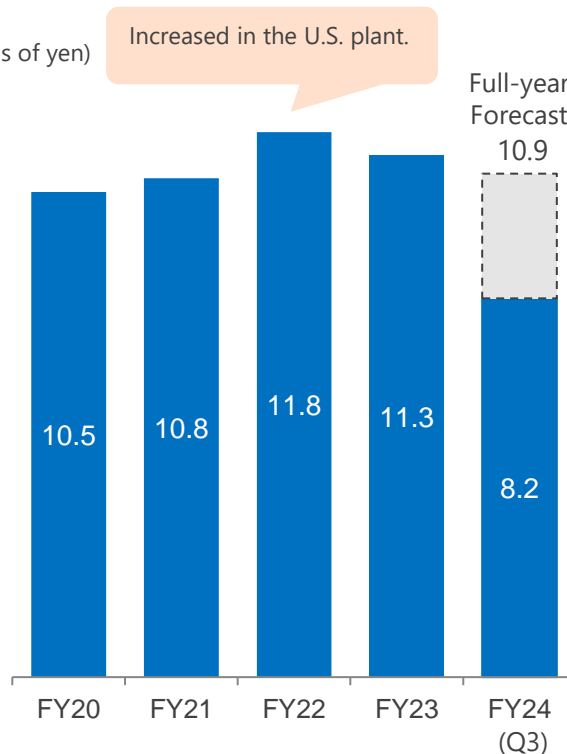
(Billions of yen)



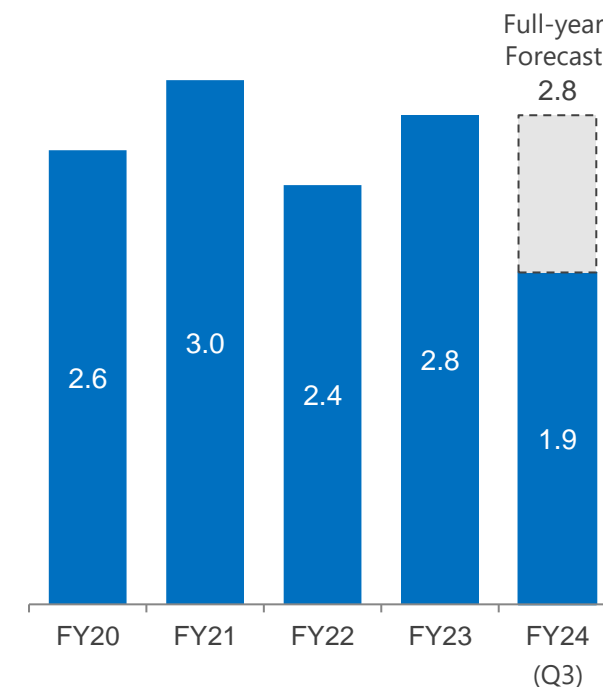
Breakdown of FY2024

Facility renovation and production capacity expansion	9.1 billion yen
ESG-related	1.3 billion yen
Others	0.1 billion yen

(Billions of yen)



(Billions of yen)



Dividend policies

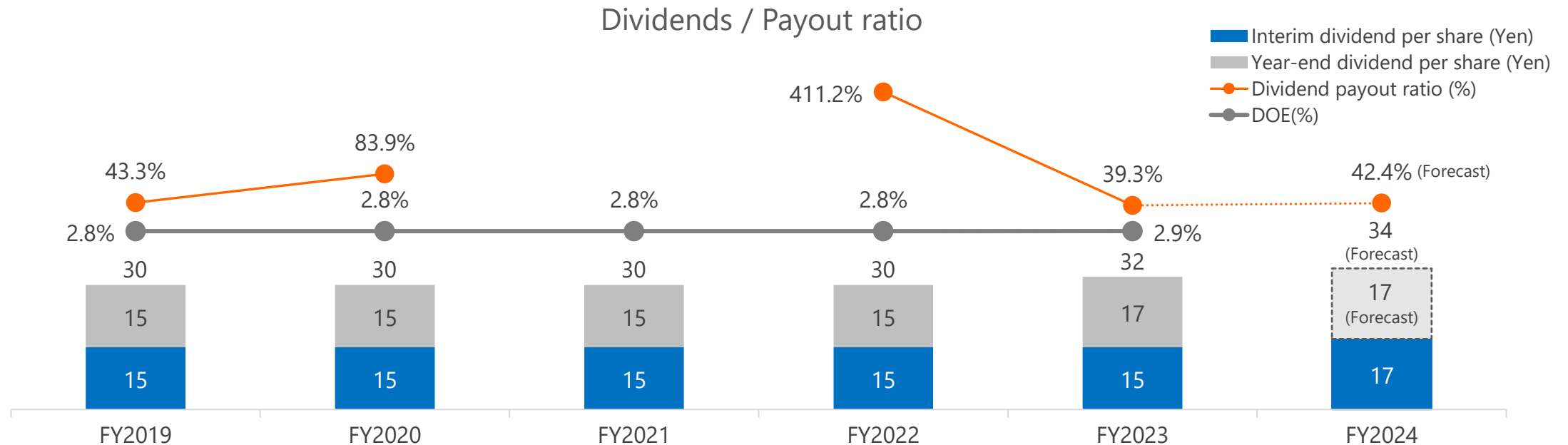
- Steadily and continuously distribute dividends, with a consolidated dividend payout ratio of around 30% as a guideline and a DOE target of 2.5% or more.

FY2024 Interim dividend

17 yen per share implemented as initially forecast.

FY2024 Year-end dividend

Unchanged at 17 yen per share.



* The year-end dividend for FY2023 includes a commemorative dividend of 2 yen.

[Important Information]

This presentation material contains certain statements describing the future plans, strategies, and performance of DaikyoNishikawa Corporation and its consolidated subsidiaries. These statements are not based on historical or present fact, but rather assumptions and estimates based on information currently available. These future plans, strategies, and performances are subject to known and unknown risks, uncertainties, and other factors. DaikyoNishikawa Corporation's actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided on account of the risks, uncertainties, and other factors. The information contained on this presentation should not be considered as an offer, or solicitation, to deal in any of the investments or funds.

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Appendix

Key performance and financial indicators (consolidated)



(Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3
Net sales	171,967	184,314	182,219	150,234	116,669	145,744	159,019
Cost of sales	145,691	160,738	163,780	136,690	108,934	131,955	138,550
Gross profit	26,276	23,575	18,438	13,544	7,735	13,789	20,469
Selling general and administrative expenses	8,224	8,954	9,443	9,087	10,368	10,335	11,778
Operating income(loss)	18,052	14,621	8,995	4,456	△2,632	3,453	8,690
Operating profit ratio	10.5%	7.9%	4.9%	3.0%	△2.3%	2.4%	5.5%
Non-operating income	1,075	764	1,121	1,273	2,191	807	1,634
Non-operating expenses	385	550	616	342	544	1,396	1,548
Ordinary income(loss)	18,742	14,836	9,500	5,386	△985	2,864	8,775
Extraordinary income	14	332	318	2,264	1,277	19	1,851
Extraordinary losses	238	279	2,140	4,097	1,201	368	2,371
Income before income taxes	18,518	14,889	7,678	3,553	△909	2,515	8,255
Income taxes	5,346	3,838	2,455	1,595	1,274	1,975	2,872
Net income(loss) attributable to non-controlling interests	706	648	315	△578	△98	21	△399
Net income(loss) attributable to owners of the parent	12,464	10,402	4,907	2,536	△2,085	518	5,782
Capital investment	13,149	16,489	25,012	17,011	16,313	8,278	4,811
Depreciation expense	9,078	9,561	10,716	10,510	10,798	11,895	11,383
R&D expense	3,052	3,003	2,968	2,603	3,049	2,473	2,842
Sales growth rate	10.5%	7.2%	△1.1%	△17.6%	△22.3%	24.9%	9.1%
Return on equity(ROE)	20.4%	14.7%	6.5%	3.3%	△2.8%	0.7%	7.4%
Return on assets(ROA)	14.4%	10.4%	6.4%	3.5%	△0.6%	1.8%	5.4%
Earnings per share(EPS) (yen)	175.94	146.82	69.27	35.75	△29.37	7.30	81.34
Book value Per Share(BPS)	950.76	1,048.45	1,088.74	1,089.41	1,045.26	1,063.76	1,135.11
Dividend per share(yen)	34.00	34.00	30.00	30.00	30.00	30.00	32.00
Dividend payout ratio (%)	19.3%	23.2%	43.3%	83.9%	-	411.2%	39.3%
Dividend on equity ratio(DOE) ^(c)	3.9%	3.4%	2.8%	2.8%	2.8%	2.8%	2.9%
Dividend yield(%)	1.9%	3.3%	6.1%	3.9%	5.6%	4.7%	4.2%
Price book-value ratio(PBR)	1.83	0.97	0.45	0.72	0.52	0.61	0.68
Price earnings ratio(PER)	9.91	6.92	7.13	21.65	-	88.36	9.48
Number of employees	5,072	5,265	5,432	5,414	5,482	5,461	5,601

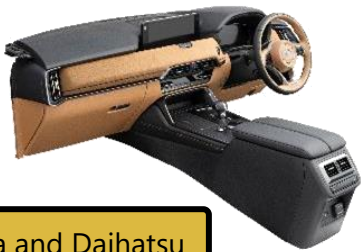
	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3
Current assets	84,495	85,554	77,137	80,257	69,316	73,672	80,327
Cash and deposits	42,684	37,571	32,529	39,842	28,455	28,070	39,079
Trade notes and accounts receivable	33,258	35,995	33,056	31,760	29,138	33,916	29,647
Inventories	7,102	10,119	9,564	7,399	7,592	8,136	8,349
Other	1,450	1,867	1,987	1,255	4,130	3,548	3,250
Non-current assets	54,740	60,801	73,347	79,037	86,845	89,226	80,898
Property, plant and equipment	48,903	55,189	68,346	73,167	80,432	81,036	75,670
Intangible assets	1,163	976	767	741	799	887	1,105
Investments and other assets	4,673	4,634	4,233	5,128	5,613	7,302	4,121
Total assets	139,235	146,356	150,484	159,295	156,162	162,899	161,225
Current liabilities	60,621	47,057	47,007	45,557	39,067	45,456	44,793
Trade notes and accounts payable	35,621	26,448	25,579	24,823	22,904	24,999	22,278
Short-term loans payable	2,911	2,509	1,757	1,694	1,442	1,470	1,498
Long-term loans payable due within one year	2,803	2,941	2,912	2,272	4,882	5,562	5,779
Lease obligations	3,693	3,298	3,344	2,807	2,755	2,729	2,846
Other	15,591	11,859	13,412	13,958	7,083	10,693	12,390
Non-current liabilities	8,894	22,097	23,089	33,848	40,176	39,020	33,178
Bonds	2,069	15,549	17,658	29,241	34,128	32,191	28,068
Lease obligations	2,905	2,790	2,089	1,431	2,899	2,930	2,102
Other	3,919	3,757	3,341	3,175	3,147	3,898	3,007
Total liabilities	69,515	69,155	70,096	79,405	79,243	84,477	77,971
Total net assets	69,719	77,200	80,387	79,889	76,918	78,422	83,254
Interest-bearing debt	14,383	27,089	27,762	37,447	46,108	44,885	40,294
Net interest-bearing debt	△28,300	△10,482	△4,766	△2,394	17,652	16,814	1,214
Capital adequacy ratio	48.4%	50.8%	51.3%	48.5%	47.5%	46.4%	50.1%
Operating cash flow	24,742	3,219	19,584	16,788	3,705	14,048	20,372
Investment cash flow	△13,547	△19,539	△24,370	△17,567	△20,107	△8,991	1,593
Financial cash flow	△6,443	10,286	△2,012	8,565	3,579	△7,618	△8,801
FCF	11,195	△16,320	△4,786	△779	△16,402	5,056	21,966

* With the adoption of the "Accounting Standard for Revenue Recognition" from the fiscal year ended March 31, 2022, the Company previously recognized revenue at the gross amount of consideration including the purchase price of parts supplied but now recognizes revenue at the net amount of consideration excluding the purchase price of parts.

Focusing on expanding sales of plastic back doors in addition to interior and exterior plastic products such as instrument panels and bumpers. Promoting sales expansion of battery covers as a new strategic product in anticipation of EVs in the future.

Main products

Instrumental panels



Mazda and Daihatsu

Bumpers



Mazda, Toyota, Daihatsu, and Mitsubishi

Priority products

Tailgates/Backdoors



Daihatsu, Honda

Strategic products for new customers

Oil strainers



Water pipes



Mazda, Daihatsu, Toyota, Honda, Nissan, SUBARU, etc.

Strategic products for EVs

Battery covers



BUS bars



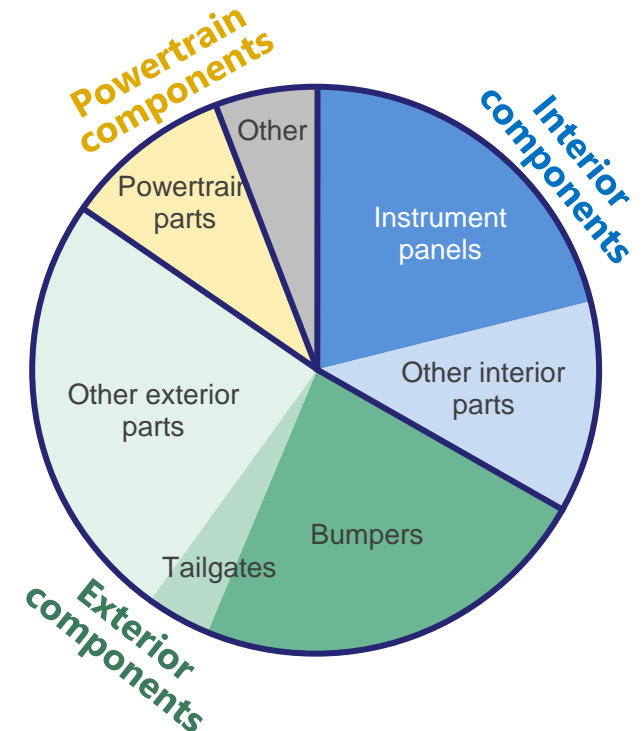
Charging ports



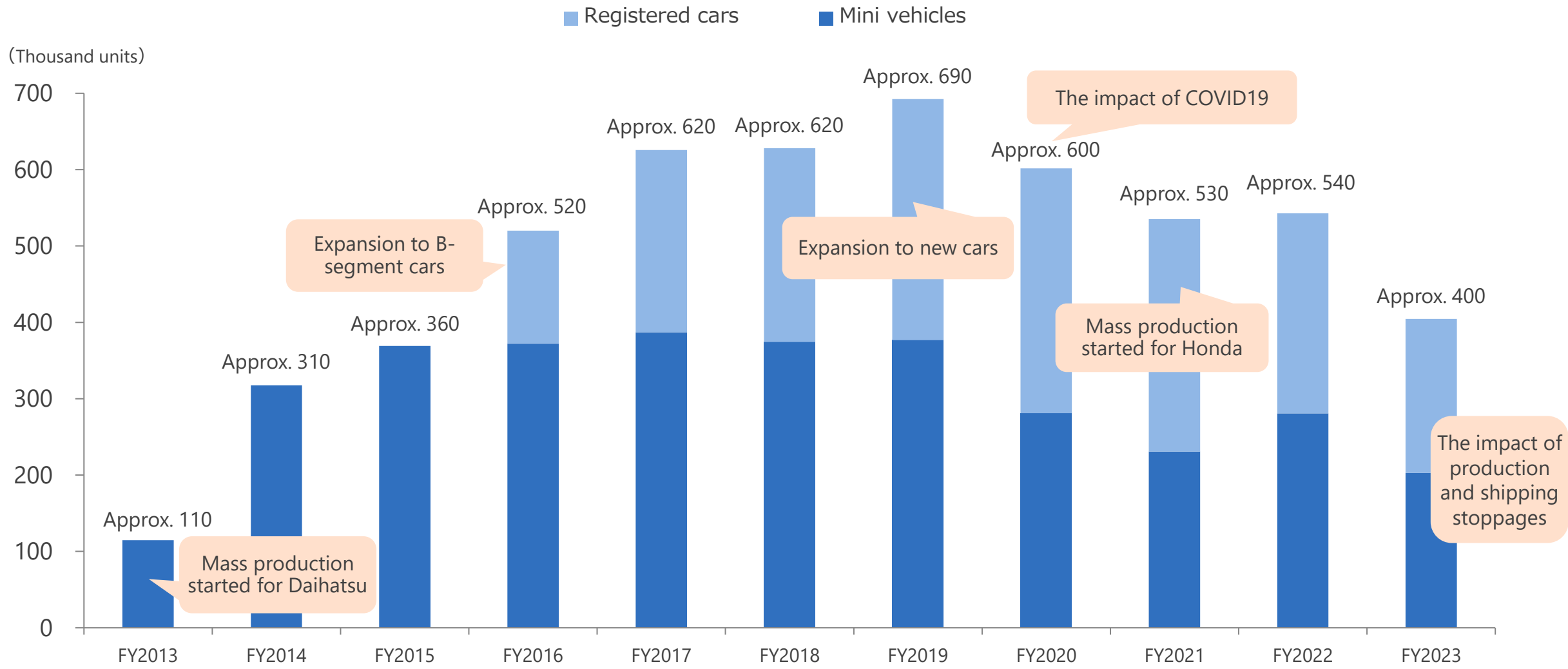
Mazda, Toyota, SUBARU, etc.

Sales by Product

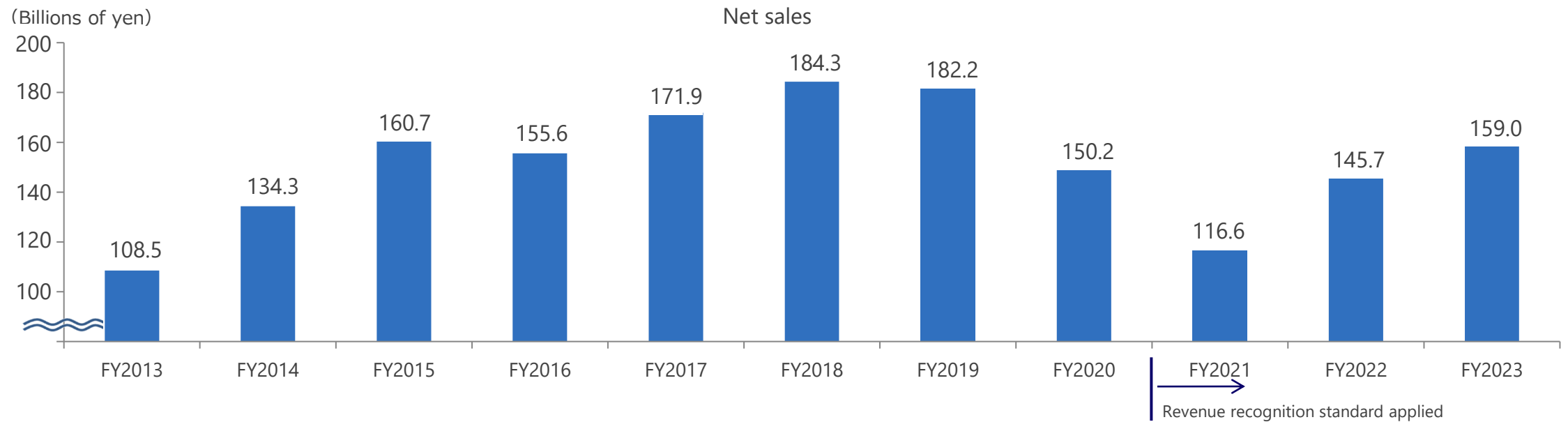
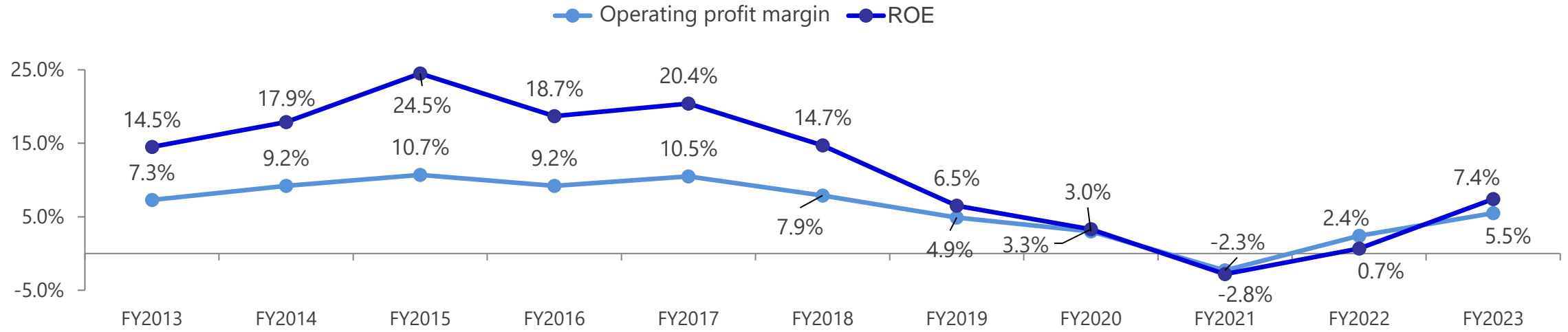
Sales: 159.0 billions yen (FY2023)



Focusing on expanding sales to other automobile manufacturers for further growth



Trends in Management Indicators



Expanding sales to other customers

